

Competitive Contract Services

Food in Schools – Professional Management Support

We would like to introduce you to some of the services that we provide to schools.

Our core business is the tendering and management of FM, cleaning and catering contracts in business & industry and the public sector. Following our re-location to Launceston six years ago we began to seek out new business opportunities. Our local schools programme began when we assisted John Kitto Community College with a major refurbishment programme and we were asked to continue our involvement on the basis of an annual management support contract.

We work closely with the catering teams to achieve the individual objectives and vision of each school.



Supporting In-House Catering Operations

We offer professional advice and hands-on practical support to the catering team in menu planning, financial control, training, supplier management, product sourcing, service layouts, customer care and presentation.

We believe in giving catering managers the right tools to manage what is in effect a small business. All our schools use **Optimum Control** software for purchasing, recipe costing and stock control. Some of the managers had never used a computer before but now they successfully manage and monitor their own trading accounts and are able to effectively control all their operating costs, including labour.



Our catering control software is available as a package including set up, training and 12 months support. Priced from £790.00 + vat.

We currently support the catering operation at the following colleges in Plymouth.

- **John Kitto Community College**, contact Paul Ellis 01752 208390
- **Devonport High School for Girls**, contact Margaret Phillimore 01752 705024
- **Notre Dame RC School**, contact Phillipa Pitt 01752 775101
- **Lipson Community College**, contact Julie Bailey 01752 294951
- **Tamarside Community College**, contact Chris Pyne 01752 213971

Please feel free to contact any of these colleges to ask about the quality and benefits of our services. The cost of an annual management support contract starts at around £5,000.00 per annum.

Competitive Contract Services

We assist colleges with the transition from contracted or LEA controlled catering to in-house operation. Services also include policy development, budget planning, communications with parents, student surveys, staff recruitment and supplier management. We have also been involved in advising on investment in equipment, refurbishment of facilities, cashless systems or electronic tills that supply improved sales mix information.

Catering Services Tenders and Managing Catering Contractors

We have a vast experience of tendering catering and cleaning contracts. We also undertake individual assignments such as contract re-negotiations, benchmarking and best value audits.

- Supplier review
- Skills Audit
- Purchasing Audit
- Quality Audit
- Financial Audit & Review
- Food Safety Audit
- Nutritional Standards Audit



We assisted Queen Elizabeth's Grammar School, Ashbourne, Derbyshire with the outsourcing of their catering service from a Local Authority service provider to an external contractor. The contract also involved the negotiation of a significant investment to fit out a new kitchen and implement cashless catering.

New Standards

New standards for food in schools were published on Friday 12th May 2006 and will come into effect from September 2006. These standards will significantly increase the financial risk for school catering operations since a wide variety of popular, high profit foods will be effectively banned. We can assist you in reviewing your current catering and vending provision and planning the steps necessary to bring you into line with the new regulations.

Contact Us

If you would like to meet us to discuss how we might assist you, please call us and make an appointment for an informal chat. Please call us on 01566 779470 or E-mail ruth@competitive.co.uk

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